

#### **COVID-19 FEDERAL SMALL BUSINESS RELIEF PROGRAMS**

	Paycheck Protection Program (PPP)	Economic Injury Disaster Loans (EIDL)	Small Business Debt Relief Program
Loan Amount	Up to 2.5 months of payroll costs with a maximum of \$10 million	Up to \$2 million, based on actual economic injury determined by SBA	<ul> <li>7(a) loans: up to \$5 million</li> <li>504 loans: up to \$5.5 million</li> <li>Microloans: up to \$500,000</li> </ul>
Eligible Borrowers	<ul> <li>All small businesses in operation as of 2/15/20 with fewer than 500 employees2</li> <li>NAICS 72 Sector businesses with more than 500 employees3</li> <li>501(c)(19) veteran groups, 501(c)(3)s, and tribal businesses with fewer than 500 employees</li> <li>Self-employed individuals</li> <li>Independent contractors</li> <li>Sole proprietorships</li> </ul>	<ul> <li>All SBA qualified small businesses and cooperatives with 500 or fewer employees</li> <li>Private nonprofit organizations</li> <li>ESOPs fewer than 500 employees</li> <li>Independent contractors</li> <li>Sole proprietorships</li> <li>Tribal businesses</li> </ul>	<ul> <li>Small businesses with non-disaster SBA loans</li> <li>Specifically applies to 7(a) loans not made under the PPP, 504 loans, and microloans</li> </ul>
Application Process	<ul> <li>Issued directly by SBA-approved banks</li> <li>100% guaranteed by SBA4</li> <li>Loan fees waived</li> <li>Sample Application Form</li> <li>Further Information</li> </ul>	<ul> <li>Issued by the SBA, approval solely on credit score and financial need</li> <li>Loan fees, requirement to show need, and one-year operations waived</li> <li>Application available here</li> <li>Directions available here</li> </ul>	<ul> <li>No application process</li> <li>Debt relief is automatic</li> </ul>
Collateral	No collateral	Collateral required for loans more than \$25,000	Not applicable
Personal Guaranty	No personal guaranty	• Required for loans more than \$200,000	Not applicable
Interest	• 4% cap	• 3.75% for businesses; 2.75% for nonprofits	Not applicable
Forgiveness/Grants	SBA will provide eight weeks of loan forgiveness for funds applied to payroll cost, mortgage interest, rent, and utility expenses between 2/15/20 - 6/30/20s	<ul> <li>SBA may provide up to \$10,000 in emergency grants to EIDL applicants that need it</li> <li>Applicants do not need to repay the grants even if the loan application is denied6</li> </ul>	Not applicable

<sup>1</sup> Payroll costs include: salary, wage, commission, or other compensation, payments of cash tips, payments for vacation, parental family, medical, or sick leave, allowance for dismissal, healthcare benefits (including premiums), retirement benefits and payroll taxes, but exclude compensation to any individual employee or contractor in excess of \$100,000/year, and compensation to employees with primary residence outside of the United States.

<sup>2</sup> SBA will include employees of affiliates for purposes of determining whether a borrower has fewer than 500 employees.

<sup>&</sup>lt;sup>3</sup> Only if there are fewer than 500 employees in each location.

<sup>4 100%</sup> guaranteed until December 31, 2020, after which time standard SBA guarantees will apply.

<sup>&</sup>lt;sup>5</sup> The forgiven amount cannot exceed the loan principal and will be reduced proportionally by any reduction in employees or 25% reduction in payroll on June 30, 2020 compared to pre-February 15, 2020 levels.

<sup>6</sup> Grants may be spent on paid leave, maintaining payroll, costs due to supply chain disruption, mortgage or lease payments or repaying obligations.

FEDERAL CONTINUED	Paycheck Protection Program (PPP)	Economic Injury Disaster Loans (EIDL)	Small Business Debt Relief Program
Deferred Payments	Automatic deferral of principal/interest payments for six months to one year	Automatic deferral of principal/interest for all of 2020; up to one year	SBA will cover all loan     payments on loans, including     principal, interest and fees for     six months
Uses	Working capital, refinance existing debt, etc., but forgiveness only provided if used for costs described above	Working capital, inventory, equipment purchases, real estate payments, and other operating expenses	<ul> <li>7(a) loans: working capital, refinance existing debt, purchasing a business, furniture, fixtures and supplies</li> <li>504 loans: fixed assets for expansion or modernization</li> <li>Microloans: start up and expansion costs</li> </ul>
Availability	Available only until 6/30/207	• Grants only available until 12/31/20	<ul> <li>Available until 11/27/20 for current borrowers</li> <li>Available for new borrowers until 11/27/20 for a six-month period</li> </ul>

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<sup>&</sup>lt;sup>7</sup> The CARES Act additionally provides an employee retention credit for qualifying employers that are subject to closure or experiencing economic hardship. This credit is not available to employers receiving assistance through the PPP and should be considered prior to taking a PPP loan.



# **COVID-19 NEW YORK SMALL BUSINESS RELIEF PROGRAMS**

	Employee Retention Grant Program	NYC Small Business Continuity Loan Fund	Renaissance Emergency Small Business Relief Fund
Loan Amount	40% of payroll costs for two months, up to \$27,000	• Up to \$75,000	• Up to \$50,000
Eligibility Requirements	<ul> <li>Business, including nonprofits, located within the five boroughs of NYC</li> <li>25% or more reduction in revenue due to COVID-19</li> <li>Fewer than 5 employees</li> <li>In operation for at least six months</li> <li>No outstanding tax liens or legal judgments</li> </ul>	<ul> <li>Businesses located within the five boroughs of NYC</li> <li>25% or more reduction in revenue due to COVID-19</li> <li>Fewer than 100 employees</li> <li>In operation for at least two years</li> <li>Able to repay the loan</li> <li>No outstanding tax liens or legal judgments</li> </ul>	For-profit businesses located only in Manhattan Chinatown and Lower East Side,     Manhattan 32nd Korea Town,     Flushing, Jackson Heights,     Elmhurst, Murray Hill,     Woodside, College Point,     Bayside, Brooklyn Sunset     Park, Bensonhurst, Bay Ride,     Sheepshead Bay     50 employees or less     25% or more reduction in revenue due to COVID-19
<b>Application Process</b>	<ul> <li>Must provide proof of revenue loss</li> <li>Application available here</li> </ul>	<ul> <li>Must provide proof of revenue loss</li> <li>Must submit an interest form</li> </ul>	<ul> <li>Must provide proof of revenue loss</li> <li>Credit report and UCC filing fees</li> <li>Application interest form available here</li> </ul>
Interest	Not applicable	Zero percent	• 3% fixed rate
Deferred Payments	Not applicable	<ul> <li>Deferment not applicable</li> <li>Repayment terms of 15-20 years</li> </ul>	• Up to 6 months
Uses	Retention of employees	Business continuity     Working capital, inventory, or other investments	Working capital
Availability	Applications accepted only until April 3, 2020 at 5 pm	<ul> <li>Applications not yet available</li> <li>Pre-application interest forms available</li> </ul>	Available until 8/31/20



### **COVID-19 NEW JERSEY SMALL BUSINESS RELIEF PROGRAMS**

	Small Business Emergency Assistance	Small Business Emergency Assistance	Entrepreneurship Guarantee Program	Loan Moratorium/Loan Fee Forgiveness
Loan Amount	• Minimum amount of \$1,000, up to \$5,000	• Up to \$100,000	• Up to 80% of the total investment amount, up to \$200,000	Program     Amount not applicable     Applies to direct loans, premier lender
Eligibility Requirementss	Small businesses with 10 or less full-time equivalent employees  Classified in one of the following industries: Retail; Accommodation & Food Services; Arts, Entertainment & Recreation, Repair & Maintenance; Personal & Laundry Services  Nonprofit status of 501(c)(3), 501(c)(4) or 501(c)(7)  Good tax standing  Good standing with the Department of Labor and Workforce Development  Negative impacted by COVID-19, including at least a 20% decrease in revenue  Certification to make best efforts not to lay off employees  Material financial	<ul> <li>Small businesses and nonprofits in existence for at least one year</li> <li>Nonprofits must have status of 501(c)(3), 501(c)(4) or 501(c)(7)</li> <li>Less than \$5 million in annual revenue</li> <li>Demonstrable negative impact related to COVID-19 on or after 3/9/20, including at least 20% reduction in revenue</li> <li>Good tax standing</li> <li>Global debt service coverage ratio of 1.00 as of 12/31/19</li> <li>Good standing with Department of Labor and Workforce Development</li> <li>CEO certification to make best efforts to not lay off employees</li> </ul>	<ul> <li>Investment made in an entrepreneurial business after 3/9/20</li> <li>Investors can include individuals, trusts, and corporations</li> <li>Must already have equity interest and equity position in the company</li> <li>Business must have a minimum of 50% employees in NJ, less than 25 total employees at the time of application</li> <li>Corporate headquarters in NJ</li> <li>Good tax standing</li> <li>Good standing with the Department of Labor and Workforce Development</li> <li>Business falls within one of eight sectors9</li> </ul>	participation loans  Small businesses  Suffered a negative impact relating to COVID-19 on or after 3/9/20  Not in active litigation with NJEDA  Not delinquent on an existing loan for 120 days
Application Process	<ul> <li>No fees</li> <li>Applications will become available 4/3/20</li> </ul>	<ul> <li>No fees for the first five years, including application fees</li> <li>After five years standard modification fees apply</li> </ul>	Application not yet available	Must reach out to individual Servicing Officer
	<ul> <li>need</li> <li>No fees</li> <li>Applications will become available</li> </ul>	five years, including application fees  • After five years standard modification		ot yet

<sup>8</sup> For assistance determining eligibility, click here
9 Advanced manufacturing, information/technology, life sciences, finance and insurance, clean energy, food and beverage, advanced transportation, food and beverage, film and digital media

# HARRIS ST. LAURENT

NEW JERSEY CONTINUED	Small Business Emergency Assistance Grant Program	Small Business Emergency Assistance Loan Program	Entrepreneurship Guarantee Program	Loan Moratorium/Loan Fee Forgiveness Program
Interest	Not applicable	<ul><li>0% for years 1-5</li><li>Capped at 3% years 6-10</li></ul>	Not applicable	Not applicable
Deferred Payments	Not applicable	Repayments deferred for 12 months	Not applicable	<ul> <li>Loan payment         moratorium for three         months</li> <li>Collateral releases,         subordinations and         substitutions on         business assets</li> <li>Late fees on loan         repayments and loan         modification fees         waived</li> </ul>
Uses	<ul> <li>Unrestricted payroll and working capital</li> <li>Cannot be used for capital expenses</li> </ul>	Not applicable	Investor loan     advanced for working     capital	Not applicable
Availability	<ul> <li>Applications open 4/3/20 at 9 am and close 4/10/20 at 9 am</li> <li>Applications considered on a first come, first serve rolling basis</li> </ul>	Applications considered on a first come, first serve rolling basis	Applications considered on a first come, first serve rolling basis	Applies for the duration of time the State is in a Public Health Emergency and that a State of Emergency is in effect

# **COVID-19 CALIFORNIA SMALL BUSINESS RELIEF PROGRAMS**

	San Francisco COVID- 19 Small Business Resiliency Fund	City of Los Angeles Small Business Emergency Microloan Program	Small Business Disaster Relief Loan Guarantee Program	Jump Start Loan Program
Loan Amount	• Up to \$10,000	• \$5,000 to \$20,000	<ul><li>Up to \$20 million</li><li>Maximum guarantee of \$1 million</li></ul>	• \$500 to \$10,000
Eligibility Requirements	<ul> <li>Small businesses with five or less employees</li> <li>Must have 25% or more decrease in revenue</li> <li>Less than \$2.5 million in gross receipts</li> <li>Properly licensed to operate in San Francisco</li> </ul>	<ul> <li>Small business owners who have "reasonable and responsible" individual credit history</li> <li>Provide low-income jobs</li> <li>100 or less employees</li> <li>Must guarantee the loan if you own 20% or more of the business</li> </ul>	<ul> <li>Small businesses with 1-750 employees</li> <li>Certain nonprofits</li> <li>Located within a declared disaster area</li> </ul>	Low-wealth     entrepreneurs in     declared disaster and     emergency areas     Borrowers' annual     income must be equal     to or less than the     statewide average
Application Process	<ul> <li>Need to supply proof of payroll costs and lost revenue</li> <li>Application available here</li> </ul>	<ul> <li>Need to supply supporting documentation</li> <li>No fees</li> <li>Apply here</li> </ul>	For information on how to apply, click here	For information on how to apply, click here
Interest	Not applicable	<ul> <li>Zero percent interest for loans with repayment terms of six months to one year</li> <li>3% - 5% for loans with repayment terms of five years</li> </ul>	Can be negotiated	Not applicable
Deferred Payments	Not applicable	Not applicable	No deferred     payments, but     guaranteed terms of     up to 7 years	No deferred payments, but terms of up to 5 years
Uses	Rent and employees' salaries	Working capital and ensuring business stays located within City of Los Angeles	Start-up costs, new construction, inventory, working capital, export financing, franchise fees, business expansion, lines of credit, gap financing, agriculture, disaster relief	Start-up costs, property, buildings, machinery, equipment, inventory, tenant improvements
Availability	No applicable deadline as of now	No applicable deadline as of now	No applicable deadline	No applicable deadline